



Press Release

Aethon, Inc. Hires Peter Seiff as Vice President of Sales

September 29, 2004 — PITTSBURGH, PA — Robotics manufacturer Aethon, Inc. is pleased to announce that Peter Seiff, former President of McKesson Pharmacy Systems, has been hired as Vice President of Sales. “Peter’s McKesson experience makes him the ideal person to build an outstanding national sales force for Aethon”, said Aldo Zini, Aethon CEO.

An experienced sales and marketing executive, Mr. Seiff has spent the past 15 years in the development, marketing and sales of high-tech products to the healthcare industry. Most recently, he was President of McKesson Pharmacy Systems, headquartered in Livonia, Michigan, the largest provider of software for retail pharmacies. Mr. Seiff was among the early employees at Automated Healthcare, founded by Pittsburgh entrepreneur Sean McDonald, currently the CEO at Precision Therapeutics and Chairman of the Aethon Board. Automated Healthcare developed the first and only robotic medication dispensing system for hospitals (Robot-Rx) and was acquired by McKesson in 1996. Mr. Seiff was one of McKesson’s best salespeople, with a proven ability to recruit and manage a sales team to provide record results year after year.

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About Aethon: Aethon (www.aethon.com) is a leader in providing low-cost solutions for automatically hauling materials indoors. Aethon’s TUG uses patented wireless technology to navigate, avoid obstacles, and continuously track and correct its positioning. Based in Pittsburgh, Aethon is named after the mythological horse that pulled Helios’ chariot with the sun as cargo.

High-resolution photos in digital format are available at <http://www.aethon.com/pressroom/hires.html>.